



**DOT INFRA**  
**BUSINESS DEVELOPMENT**  
**CONSULTANTS PVT.LTD.**

*Building a Powerful Nation, Not just Business*



# DOT INFRA BUSINESS DEVELOPMENT CONSULTANTS PVT.LTD

A DOT INFRA GROUP COMPANY

Infrastructure | Industrial | Building | Manufacturing | Education

## About DOT Infra

As you are aware DOT Infra Business Development Consultants Pvt. Ltd. is a versatile Business Development Consultancy firm, which operates through collaboration between Infrastructural Project Management Consultants, EPC (Civil & Electrical) Contractors, Architectures, Surveyors, Structural, MEP, BIM and Environmental Consultants, Infra related Manufactures and Professionals from diverse backgrounds. The firm provides complete one point comprehensive all types of Infrastructural Business Development Consultancy Services; we understand your pain area while doing Business Development, Bid Process Management and Business Alliance, Searching Key Professionals for bidding and during Execution, Project Co-ordination activities, Govt. Liaising, NOC, Registration, Certification, Approvals and Empanelment work in house. To overcome the same, you can outsource your Business Development, Bid Process Management and Business Alliance, Searching Key Professionals for bidding and during Execution, Project Co-ordination activities, Govt. Liaising, NOC, Registration, Certification, Approvals and Empanelment work to us. We have very good team experience and complete knowledge about all above services in all types of Infrastructural Sectors. We are willing to work as a Business Development Associate/Partner/Director/Consultant with your firm for its Global Business Development in huge upcoming Indian and Global Infrastructure Market.

We are a Corporate Business Development Consulting firm on infrastructure strategy based out at Navi-Mumbai, India. We are providing Professional Business Development Consultancy Services along with other services as mentioned above to our clients like EPC/HAM/PPP Infrastructural Project Management Consultants, Civil & Electrical Contractors, Architectures, Surveyors, Structural, MEP, BIM and Environmental Consultants and also Infra related Manufacturing firms for all types of Private as well as Government National and International Infrastructural Projects across PAN India and Globally.

## Expertise:

Transportation	Security and Defence
Water and Environment	Information Technology
Waste Management	Smart City and Urban Planning
Buildings, Structures and Facilities	Tourism and Logistics
Repairs and Rehabilitation	MEP, Structural and BIM
Transaction Advisory and Banking	Oil and Gas
Construction and EPC	Institutional / Educational /Banking
Energy and Climate Protection	Pharma, Medical and Health
Marine and Ports	Digital Marketing / Web Applications
Aviation and Facilities	Real Estate and Land Development

## Our Team of Experts:

Our CEO Mr. S. More is a Professional Business Development Consultant has been done B.E,PGD,MBA-Russia, MBA-UPES, EPSL-IIM and also having 23+ years of rich exposure with various Infrastructural Project Management Consultants, EPC (Civil & Electrical) Contractors, Architectures, Surveyors, Structural and MEP Consultancy firms into Corporate, National and International Business Development, Strategic Business Alliance, Bid Process Management, Government Liaising, Empanelment / Enrolment Activities, Vendor Development Management, Customer Relation Management, Operation Management, Procurement Management and Project Co-ordination and Execution Support in Transportation (Road, Highway, Tunnel & Bridge, Road Safety, Black Spot, Rail, MRTS, Metro & Mono), Environmental Planning, Smart Cities, Institutional, EPC, Architecture, Structure & Building, Urban Planning & Design, Port & Aviation, Waste Water

and Water Treatment, Waste to Energy, Transaction Advisory, Tourism, Logistics, Banking, Value Engineering, Estimate BOQ & Rate Analysis, Toll Management, BIM & MEP Verticals across PAN India and Globally.

Business Development Expert Team along with 23+ Years' of Experience

Procurement Expert Team along with 33+ Years' of Experience

BOQ and Estimation Expert Team along with 22+ Years' of Experience

Human Resource Management and Pay Roll Expert Team along with 17+ Years' of Experience

Marketing and Web Applications Development Expert Team along with 18+ Years' of Experience

Infracon Profile Maintenance Team along with 15+ Experience

## Why DOT Infra Group?

Versatility

Commitment

Within Budget

Professionalism

Loyalty

Quality

Satisfaction Guaranteed

23+ Years' of Vast Experience

24/7 Customer Support

1500+ Projects Executed

We have very good connections and huge experience along with Municipal Corporations, PSU's, Autonomous, and State & Central Governments Bodies. We also have good connections along with Projects Management Consultancies, EPC Contractors, Architectures, MEP and Structural Consultants, Surveyors and Infra Manufacturing firms across PAN India. We also have good knowledge and connections with some International Projects Management Consultancies, EPC Contractors and Funding Agencies across the world.

## # DOT Infra's Professional Business Development Services: PBDS Model –

National and International Business Development

Strategic Business Alliance (Consortium, JV, Association, Sublet and RBBM)

Bid Process Management Support

Government Liaising Support during Bid Submission, tender Evaluation and Project Execution

Empanelment and Vendor Enrolment Activities

Customer Relationship Management

BD Operation Management Support

Business Development Action Plan Making and It's Implementation

BD Recruitment and Training Support as per the requirement

Corporate Business Strategies as per the Management requirement

## **Benefits:**

Reduce Manpower / Operational Cost of BD Department  
Optimizing Management Contributions and Potentials  
356 Days Hassle Free Service  
Less BD Cost to Company  
Right Approach for Business Development  
Identify New Business Opportunities  
Help to form for JV/Consortium/Association/RBBM  
Bid Process Management Support  
Turn-Over Increase  
Enhance Your Credentials  
Free Training to BD Team  
Tender Documentation Support  
Develop BD Action Plans and Strategies  
Liaising Support during Bid Submission with Government Authorities  
International Exposure  
Increase Organisational Efficiency  
Concrete and Long-Time Contribution  
Cost Effectiveness  
Add extra Value and Wealth of Experience  
Broad Skillsets  
Root Cause Analysis  
SWOT Analysis  
Project Co-ordination Support  
Operational Cost Management

## **# DOT Infra Group's other Additional Customised Services: ACS Model –**

Infracon Profile Annual Maintenance Services  
Turnkey Procurement Services for EPC/HAM/PPP Contractors and Consultants  
Complete BOQ and Estimation Services for Civil & Electrical Contractors and Consultants  
Rate Analysis Services for EPC/HAM/PPP Contractors and Consultants  
National and International Govt. Liaising, NOC, Registration, Approvals and Empanelment Services  
Technical key Professional and Executive Search Consultancy Services  
Vendor Management Services  
Project Execution Liaising Services  
RA Bills Liaising Services  
Project Co-ordination Services  
Third Party Payroll and HR Management Services  
Marketing and Web Application Development Services  
Corporate Customised Services as per Requirement of infrastructural market

**Note:** DOT Infra Group's PBDS and ACS Model Fee Structure along with Standard Term and Conditions will be based on Project Assignment and it will be varied as per the scope of work

Looking forward to a successful Association with your organization.

Your quick response would be highly appreciated!

## Get in Touch



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